**Problem Statement – Phase 1:**

Employee leave management in organizations is often inefficient due to fragmented processes, unclear policies, and lack of centralized tracking. Manual leave requests, approvals, and record-keeping can result in delays, errors, and reduced employee satisfaction.

**Requirement Gathering:** Employees, managers, and HR need a streamlined system to submit, approve, and track leave requests accurately.

**Stakeholder Analysis:** Employees require visibility into their leave balances; managers need quick approval mechanisms; HR requires consolidated leave reports and compliance tracking.

**Business Process Mapping:** Existing leave workflows are inconsistent, with multiple touchpoints and delays in approvals, making it difficult to maintain accurate records.

**Industry-specific Use Case Analysis:** Organizations across industries face similar challenges, including leave policy compliance, audit tracking, and real-time leave monitoring, highlighting the need for a standardized solution.

**AppExchange Exploration:** Existing solutions on Salesforce AppExchange provide partial automation, but many lack customization, seamless integration with organizational processes, and a user-friendly interface for employees and managers.

**Conclusion:** There is a clear need for a **custom Salesforce Leave Tracker App** that automates leave request workflows, ensures transparency, improves accuracy, and meets industry-specific organizational requirements.